



## **Sales Representative - Foreign Countries**

(Kadıköy-İstanbul)

AGS Medikal is a fast growing dynamic manufacturer specialized in dental implant systems and the market leader in Turkey with exports to more than 55 countries. In connection with the expansion of our activities we want to get in touch with enthusiastic and talented candidates for Foreign Trade Sales Representative position.

### **Requirements:**

- Currently residing in Turkey for foreign citizens (Valid Residence / Work permit)
- Minimum Bachelor degree (ideally International Trade, Business Administration, Engineering or from relevant faculties)
- Proficiency of the English language (in writing and verbally) is a must - (second language is a valuable asset)
- Being able to prioritize, meet deadlines and work with minimal direction Stress resistant
- Advanced computer skills, expert in Microsoft Office programs
- Ability to overview and translate complex business processes and techniques
- No travelling restrictions
- No military obligation for male candidates
- Resident in Asian part of Istanbul or in neighborhoods with easy commute to our office

### **The Role:**

- Maintaining contact and conduct price negotiations with prospects, customers/distributors and suppliers
- Follow up on inquiries, order processes and customer handling
- Suggesting new trade opportunities, find and develop distributorships and product development
- Keeps track of international market developments, reports to senior management
- Required to engage in Global travel for client meetings, trade shows, conferences and hosting visits

**Apply with your current CV to: [stephen.moroz@gedik.edu.tr](mailto:stephen.moroz@gedik.edu.tr)**